

# THE LOCAL REALTOR NEWSLETTER

The Official Newsletter of Maco Homes & Co.



## HELLO NEIGHBOR,

A report by Haley Maco

*Let me introduce my self. I am your local real estate agent and your neighbor. A little bit about me and my family. We are a blended family with a total of 5 kids ( ages 3-16) and 3 dogs. I was raised in Sacramento. I currently reside in Carmichael, where we bought our first home together. I am here to provide knowledge, support and care to my neighbors during the home buying process.*

*Every month I will send out a newsletter with real estate news and what's happening in our neighborhood. My goal is that this will increase our community support for local events and bring us closer as neighbors.*



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## SHOPS TO STOP BY:

Fast Cat Coffee:  
7901 Fair Oaks Blvd,  
Carmichael, CA 95608

Magnolia Antiques & Home  
6468 Fair Oaks Blvd,  
Carmichael, CA 95608












## Local Community Events

Spooktacular  
Oct. 29th 6-8pm  
2350 Northrop Ave. "Trick  
or Treating and Costume  
Contest



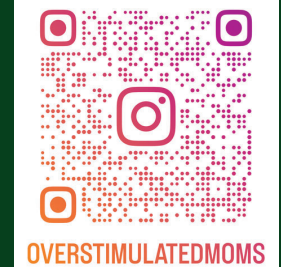
## REAL-TIME MARKET PROFILE i

Never miss important changes in the Carmichael market.

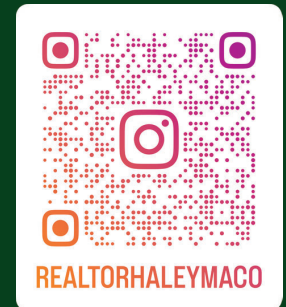
Median List Price		\$599,888
Median Price of New Listings		\$625,000
Per Square Foot		\$337
Average Days on Market		52
Median Days on Market		35
Price Decreased		40%
Price Increased		4%
Relisted		15%
Inventory		95
Median Rent		\$2,500
Market Action		45

**Strong Seller's Market**

Interested in Joining a Mommy and Me group  
Join my Mommy and Me Instagram page



Interested in learning more about the home buying or selling process follow me on Instagram.



## HOW TO GET YOUR HOME READY TO SELL

A report by Haley Maco

Are you think of listing? Here are 3 top tips to get more bang for your home

1. Get a pre-listing inspection- This will allow us to list your home at the appropriate price and limit negotiations on repairs
2. Color Palette- Having neutral color palette in the home allows buyers to picture their life in the home, which means more offers!
3. Pricing- Having the right home price for the market your selling in and trust your realtor to help guide you and provide accurate information.



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